

# ProfitPro<sup>®</sup>AG invites YOU to call in on the third THURSDAY of the month for the FREE TELECONFERENCE

*A cost-effective and convenient way to gain knowledge on new crop production technologies*

**It's Easy . . . It's FREE**

UPCOMING SUBJECTS

**Thursday, August 20, 2015**

8:00 p.m. CDT (Central Daylight Time)

## **Weather, Markets and Economical Cycles with Climatologist Larry Acker**

Weather and commodity markets have been challenging for many producers in 2015. Some areas have had excessive moisture and other areas have been on the dry side. Commodity markets have been stuck on the lower end of the price range.

So what does the future hold for the weather and markets? Climatologist and marketing specialist Larry Acker will review short and long term trends in weather and markets. He will also discuss economic cycles that impact everyone.

## **Developing a 2015 Fall Soil Nutrient Strategy**

**David Widman, ProfitProAG Consultant**, will discuss how soil and Brix testing can help determine what soil nutrients to consider for fall application, including humates and soft rock phosphorus and the benefits they provide.

## **Benefits of Establishing a Fall Cover Crop**

**Dr. Jim Ladlie, ProfitProAG President**, will share information on fall cover crop options and benefits such as nutrient cycling and retention, building biodiversity and soil organic matter. August through early fall is an ideal time to establish cover crops.

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For more information visit [www.profitproag.com](http://www.profitproag.com) and click on "Teleconference Informational Materials."

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**Get a heads up on WEATHER, MARKETS and ECONOMIC CYCLES.  
Develop a FALL SOIL NUTRIENT STRATEGY and learn the BENEFITS of  
COVER CROPS in your farming operation with this FREE Teleconference.**

### **Unsecured and Secured Financing Available for 2016**

Contact David Widman (who has over 30 years of bank lending experience, mostly in agriculture, and grew up on a family farm) about either input or operational financing for 2016 from AgriSpan. With qualified credit, an UNSECURED loan can range from \$10,000.00 to \$250,000.00; secured financing limit based on your operation. Call 507-640-1095 or email [widmanag@gmail.com](mailto:widmanag@gmail.com) for details or to apply.

### DIRECTIONS FOR CALLING IN

1. Dial the toll free number **1-855-212-0212** at 8 p.m. **SHARP** (CDT) to get in from the beginning.
2. Enter the meeting ID No. **769-100-082#** (pound or hashtag key).
3. **All calls will be muted when joining the teleconference.**
4. **To ask a question** during the Q & A portion of the program, press \*6 (star six). After asking the question please press \*6 to re-mute your phone.
5. **NO FEE** or pre-registration required.
6. Access the teleconference anytime between 8 to 9 p.m. (CDT)







# ProfitProAg Fall Nutrients Price List

7-28-15

Product	Retail Price for PPAG Clients	Estimated Shipping to MN per ton	Estimated Price for PPAG Clients	Tons per Truck Load	Estimated Truckload Price	Application Rate - lbs./A	Cost /A	
50/50 Blend of 1-3 mm 70% Humates & Elemental Sulfur <b>Organic Certifiable</b>	\$ 802.10	\$ 122.90	\$ 925.00	22	\$ 20,350.00	150	\$ 69.38	
						200	\$ 92.50	
50/50 Blend of 1-3 mm 70% Humates & SOP <b>Price for Organic Certifiable maybe higher</b>	\$ 1,367.60	\$ 122.40	\$1,490.00	22	\$ 32,780.00	150	\$ 111.75	
						200	\$ 149.00	
Humates 70% 1-3 mm Screened <b>Organic Certified</b>	\$ 365.00	\$ 125.00	\$ 490.00	22	\$ 10,780.00	150	\$ 36.75	
						200	\$ 49.00	
Florida Soft Rock Phos <b>Organic Certifiable</b>	\$ 365.00	\$ 125.00	\$ 490.00	22	\$ 10,780.00	150	\$ 36.75	
						200	\$ 49.00	
Elemental Sulfur * <b>Organic Certifiable</b>	\$ 555.00	\$ 125.00	\$ 680.00	22.95	\$ 15,606.00	150	\$ 51.00	
		Totes are 2,700 lbs. - 17 per truckload					200	\$ 68.00
SOP * <b>Organic SOP price is higher</b>	\$1,040.00	\$ 125.00	\$ 1,165.00	22	\$ 25,630.00	50	29.13	
						100	58.25	
Idaho Soft Rock Phos <b>Organic Certifiable</b>	\$ 265.00	\$ 125.00	\$ 390.00	22	\$ 8,580.00	150	29.25	
						200	39.00	

\* Estimated Price

**ALL PRICES ARE SUBJECT TO CHANGE BASED ON MARKET CONDITIONS**

# ProfitProAG

## 2015 Fall Cover Crop Program

- Strategy:** Fall seed cover crops into standing corn and soybeans the end of August.
- Purpose:** To improve soil health (enhance organic matter, microbial diversity and nutrient retention, balance and availability).
- Benefits:** Enhances profitability, drainage, nutrient retention, water quality, plant health and reduces weed, disease and insect pressure and cost.
- Cover Crop Mix:** Annual rye grass 88%  
Rape 12%
- Rate:** 25 lbs/acre
- Cost:** Cover crop mix at \$0.78/lb x 25 lbs/acre = \$19.50/acre  
Aerial application is \$12.00 to \$15.00/acre  
Total Cost/Acre = \$31.50 to \$34.50
- Seed Sources:** Saddlebutte Ag

**Dennis Klockenga** (Sauk Centre, MN)  
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**David Widman** (Vesta, MN)  
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**Chris Chodur** (Albert Lea, MN)  
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**Dr. Jim Ladlie** (Albert Lea, MN)  
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More From Every Acre . . . More From Every Animal



# Fall 2015 Cover Crop Planner

Name \_\_\_\_\_

Address: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

**1. Yes, I want to apply a Fall Cover Crop:**     Yes     No

**2. Acres:**

Corn \_\_\_\_\_

Soybeans \_\_\_\_\_

**3. Cover Crops:**

Seed Mix: \_\_\_\_\_

Rate/Acre: \_\_\_\_\_

Cost/Acre: \_\_\_\_\_

**4. Approximate Date of Seeding:** \_\_\_\_\_

**5. Do you need help lining up an applicator?**     Yes     No

Approximate cost on aerial seeding \_\_\_\_\_